



Ingram Micro's **promise** to expand
my market reach wasn't just talk.

They helped me **grow my business**
from regional to **national** in just two years.

Scott M. Goemmel, Vice President, M/C Service Solutions

With Ingram Micro's go-to-market strategies, you get the advantage.

You need more from a distributor than product breadth and logistics. You need tangible ways to grow your business, plus the support to make it happen now.

That's where Ingram Micro comes in. As your business partner, we take you further with unique business development services, such as our Solution Center. And we help you close deals faster with our industry-renowned pre-sale technical support teams. Plus, we provide ongoing training, events, tools and resources so you can tap into vertical markets and emerging technologies. And, of course, we offer even more than that.

Just ask Scott M. Goemmel, vice president of M/C Service Solutions. Scott has leveraged our business development managers' expertise to close large deals and used our Ingram Micro Service Network to expand his company's geographical and technical reach. As a result, M/C Service Solutions has grown from a regional organization to a national one, supporting more than 3,000 customer locations in 38 states.

Consult your Ingram Micro sales representative to find out how you can get the Ingram Micro advantage.

**INGRAM
MICRO**®

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PRIMARY

2361 McGaw Ave
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live 9" x 11"
trim 10" x 12"
bleed 10 1/4" x 12 1/4"
line screen 133
film RRED Negs

Ad prepared by Ingram Micro
Job # 34083.1120
For placement in CRN tab

CYAN
MAGENTA
YELLOW
BLACK